

ABHI ME ACCELERATOR 2026-7

SPONSOR SPOTLIGHT: BLK PARTNERS



Your trusted in-market legal partner

Headquartered in Riyadh, BLK Partners is a leading regional law firm with offices in the UAE (Dubai and Abu Dhabi), Lebanon, Egypt and beyond. With a team of experienced international and local lawyers, combining global expertise with in-depth knowledge of Saudi law and regulations.

Market entry structures and tailored entry pathways

We advise investors and portfolio companies on optimal structure, such as:

- Saudi Limited Liability Company (100% foreign owned or Joint Venture)
- Branch of a foreign company
- Regional Headquarters (RHQ)
- Scientific office (pharma and medical devices)
- Simplified Joint Stock Company, or Joint Stock Company

Structure selection impacts licensing speed, tax governance and exit options. We can advise on what should work best for you.

Support at every stage of your journey

Phase one

- Market entry and regulatory strategy
- Activity licensing analysis
- Governance, labour law, and compliance advisory

Phase two

- MISA (Ministry of Investment of Saudi Arabia) licensing
- Incorporation and CR issuance
- Full post incorporation registrations
- Banking, visa, tax and operational set up



Philippe Fadlalla, Partner, BLK Partners

“Success in the Middle East’s exciting healthcare market calls for a partner fluent in both local regulation and global innovation. At BLK Partners, we convert in-market legal expertise into successful market entry and growth strategies, transforming compliance with regulatory complexity into a sustainable competitive advantage.”

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Beyond incorporation: We aid growth, not just entry

- Ongoing legal counsel for portfolio companies
- Commercial contracts and regulatory compliance
- RHQ structuring and incentives
- Premium residency and executive mobility
- Day to day commercial support
- Shareholders agreements
- Share purchase agreements

Legal assistance that works around you

We also offer general counselling on Saudi laws and regulations, residency advice, engagement with Saudi authorities and ad hoc query support.

The services referenced are specific to Saudi Arabia but are repeatable to companies interested in the UAE.

About BLK Partners

- Deep experience advising international healthcare companies
- Direct engagement with Saudi regulators (MISA, MoC, SFDA and HRSD)
- Business-driven, investor focused legal structuring

In addition

BLK's Corporate and Dispute Resolution / Litigation Practices are recognized as leading practices in the Kingdom and in the UAE and are consistently ranked by Legal 500 and Chambers and Partners. Supported by a strong team of experienced international and local lawyers, BLK DR/Litigation practice provides strategic and robust representation in complex commercial disputes, arbitration, and high-stakes litigation before Saudi and Emirati courts and international arbitral tribunals.



Suzie Ali-Hassan, International Business Director, ABHI

"Since the inception of the Accelerator, BLK Partners have been integral to the programme and our activity in the Middle East. Their sustained support has been pivotal to our regional success. We are confident in BLK Partners' capacity to support international businesses in the Gulf, including operational guidance and establishing regional headquarters."

Contact Us

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