



ABHI Middle East Accelerator 2026–27

Sponsor spotlight | Hill Dickinson

Your progressive-thinking legal partner
for growth in the Middle East

Who we are

Hill Dickinson is a progressive-thinking law firm working with clients across the UK and internationally. We align with our clients' ambitions, bringing deep sector insight, clear thinking and trusted relationships to turn complexity into decisive action.

Our Health and Life Sciences team works with healthtech and medical device innovators, providers and investors at every stage of growth. We're proud to have supported the accelerator programme since its inception and look forward to helping many more innovative companies expand into the region in the future.

What we do for healthtech and life sciences businesses

Pragmatic legal support for ambitious innovators

The healthtech and life sciences sector is one of the most dynamic environments to operate in today, particularly across the Middle East region.

We support companies entering and operating across the Middle East, preparing you to access legal services in the region and working with local partners to help you understand unfamiliar regulatory, legal, economic and business landscapes, mitigate risk and capitalise on opportunities.

Our areas of English law expertise are listed below. We work with you to ensure that your UK operations are ready for overseas expansion:

- **Corporate**
Advising on all aspects of corporate structuring and transactions across UK and international markets including advising on mergers, acquisitions, disposals, restructurings and support on growth and exit strategies.
- **Intellectual property**
Protecting and commercialising innovation, including licensing, collaboration and disputes.
- **Regulatory advice**
Supporting licence applications and ongoing compliance, including medical device and equipment registration, provider licensing and data governance.
- **Commercial contracts**
Drafting and negotiating franchising, supply and distribution agreements, joint ventures

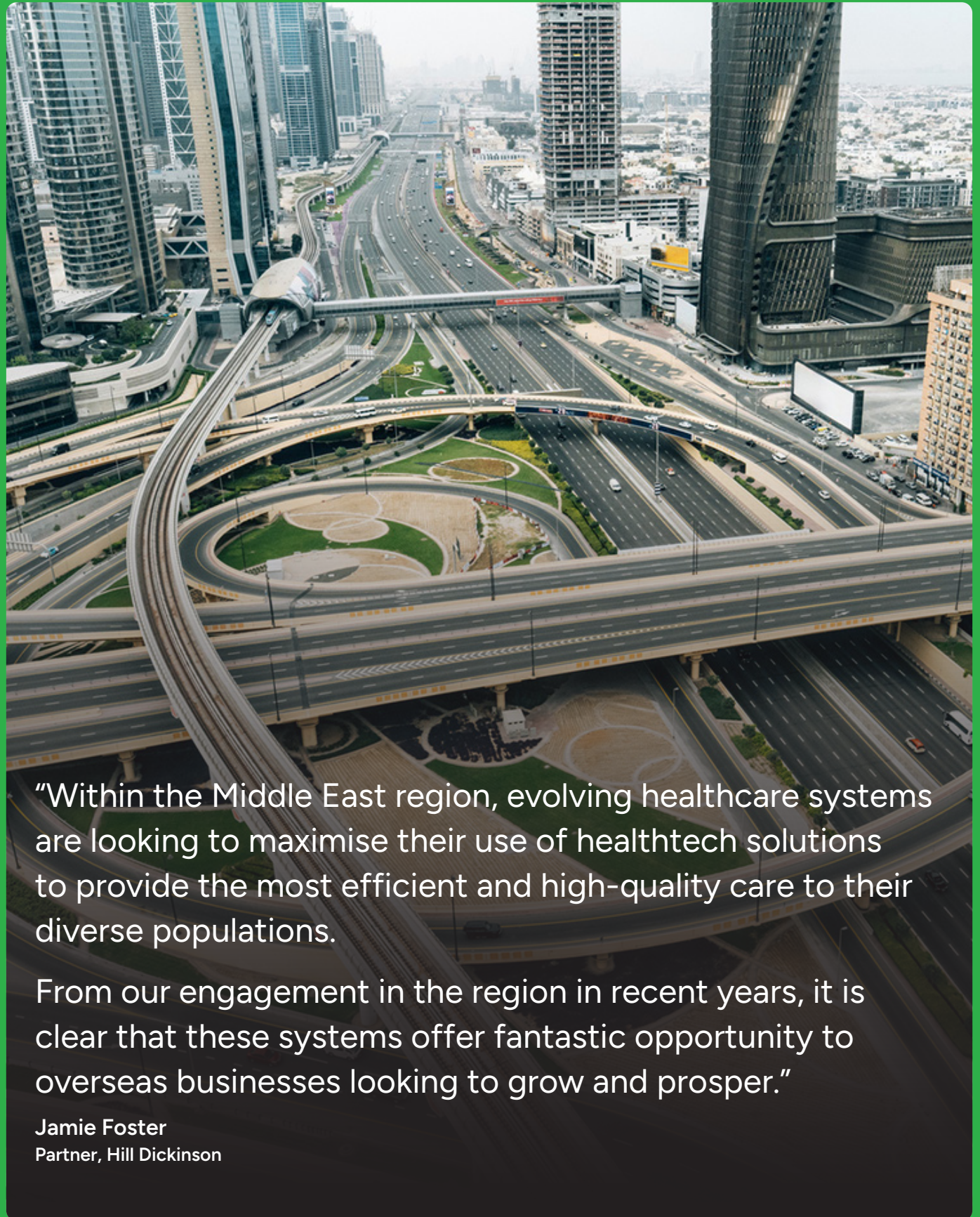
and collaborations, technology transfer and IT contracts, clinical trial and research agreements and consumer-facing terms and conditions.

- **Employment advice**
Advising across the whole employee lifecycle, from strategic workforce planning to day-to-day employment law issues such as disciplinaries, grievances and restructuring.
- **Dispute resolution**
Helping you avoid disputes where possible and resolve them efficiently where they arise.



Why the Middle East and why now?

Opportunity driven by innovation and ambition



“Within the Middle East region, evolving healthcare systems are looking to maximise their use of healthtech solutions to provide the most efficient and high-quality care to their diverse populations.

From our engagement in the region in recent years, it is clear that these systems offer fantastic opportunity to overseas businesses looking to grow and prosper.”

Jamie Foster
Partner, Hill Dickinson

How we work with you

Collaborative, value-driven support, wherever your business takes you

We help you move confidently from the UK into the Middle East and beyond, working with partners to provide coordinated legal support across jurisdictions.

Our approach is collaborative and pragmatic. We take time to understand your specific objectives, then tailor our advice to support your strategy. Where local expertise is required, we work closely with carefully selected partner law firms across the region who we trust to add maximum value.

“Members of the Hill Dickinson team have supported the accelerator programme from the outset – during both the UK-based programme and accompanying the companies on the missions.

Their insight into the sector and understanding of the region stands out and has helped our companies navigate unfamiliar legal landscapes more comfortably against the backdrop of their UK-based operations.”

Suzie Ali-Hassan

International Business Director, ABHI

Our experience in the region

Our recent work includes:

- Advising a healthtech company on a strategic partnership with an Abu Dhabi-based healthcare provider.
- Acting as consultants on a major KSA healthcare data policy and regulatory project, providing specialist legal support.
- Supporting NHS bodies on the development of their commercial activities in Saudi Arabia.
- Advising a UK-based hospital on negotiations with a Dubai-based partner and funder.
- Assisting a European fertility group with the establishment of joint ventures across the MENA region.
- Advising biotech company Juvenescence on multimillion pound seed fundraising round.



Let us help you turn your ambitions into decisive action

If you're exploring opportunities in the Middle East – or want to understand what market entry could look like for your healthtech or medical device business – we'd love to have a conversation.

About Hill Dickinson

An unpredictable world calls for a progressive-thinking law firm that's aligned to your ambitions. At Hill Dickinson, we make it our business to understand your challenges and opportunities and have the drive and determination to turn them into decisive action.

You will quickly discover that it's the people at Hill Dickinson who make the real difference. They bring their deep sector expertise, curious minds and infectious spirit to every situation you face as a business or individual.

With a reputation for resolving disputes, enabling transactions, navigating regulations and optimising legal strategies, you'll find us wherever you need us to be.

Your Healthtech team



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