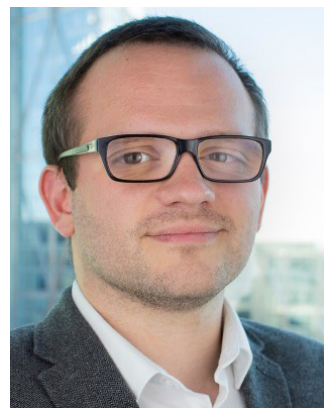


ABHI

QUARTERLY COMMUNICATIONS UPDATE

Q3 2024



JONATHAN EVANS
DIRECTOR OF COMMUNICATIONS

Jonathan.evans@abhi.org.uk

Dear Member,

These updates are designed to provide you with a snapshot of ABHI’s recent activities, as well as highlighting what we have coming up across our programme of meetings and events.

As a member of ABHI, all staff within your company are entitled to receive our communications and they can subscribe to these via the homepage of our [website](#). We have four mailing lists they can join, covering our regular updates, our fortnightly newsletter, ABHI’s UK events and our international programme.

Every update that we send to the membership is recorded in the [members’ area](#) of our website, with access only available to members. Here, you will also find the minutes from previous group meetings, as well recordings from recent webinars.

To ensure your colleagues are kept up to date with the work of ABHI, and the opportunities to get involved, please do pass these updates on to your teams in the UK and across other markets.

As ever, we thank you for your continued support.

Jonathan Evans, Director of Communications, ABHI | Jonathan.evans@abhi.org.uk

In July of this year, I had the honour of being elected as ABHI Chair, leading our Board during a pivotal time for our industry. As a collective, we are committed to providing leadership that both supports and challenges, ensuring the best outcomes for our members and the wider HealthTech community.

This is a crucial period for ABHI, particularly as we advocate to keep the UK a competitive market for HealthTech, ensuring safe and timely patient access to innovative technologies. At our recent UK HealthTech Conference, ABHI colleagues underscored that regulatory uncertainty and cost continues to pose a major barrier, significantly affecting investment decisions and the flow of innovation into the UK. Additional concerns around the NHS Net Zero Roadmap and procurement challenges further complicate the landscape, requiring urgent solutions.

As we enter a busy autumn period, I believe ABHI’s role in holding policymakers to account, in order to find appropriate and swift solutions, has never been more important.

At our recent quarterly Board meeting, we addressed these pressing matters and reviewed the Association’s strategy for the coming months. One key focus for the Board is to elevate the role of the Member Groups, ensuring stronger connectivity between the work you do and the Board’s oversight. I would welcome any feedback on this approach, so please [do write to me](#) if there are issues you would like raised. Your insights are invaluable as we continue shaping the future of our industry together.

Phil Kennedy, Chair, ABHI

ABHI’S 2024 PRIORITIES

Key Work Areas



Strategic leadership provided by the ABHI Board, delivered through our network of member groups

Working across the full spectrum of HealthTech.



Single use



Capital



Surgical



Digital



Diagnostics



Robot-Assisted Surgery

ACTIVITY SNAPSHOT: JULY - SEPT 2024



Strengthening the collaboration between industry and the health and social care system is central to ABHI's strategy, and so we were delighted that **Peter Ellingworth** was appointed as the new Chair of **Health Innovation Oxford and Thames Valley**.



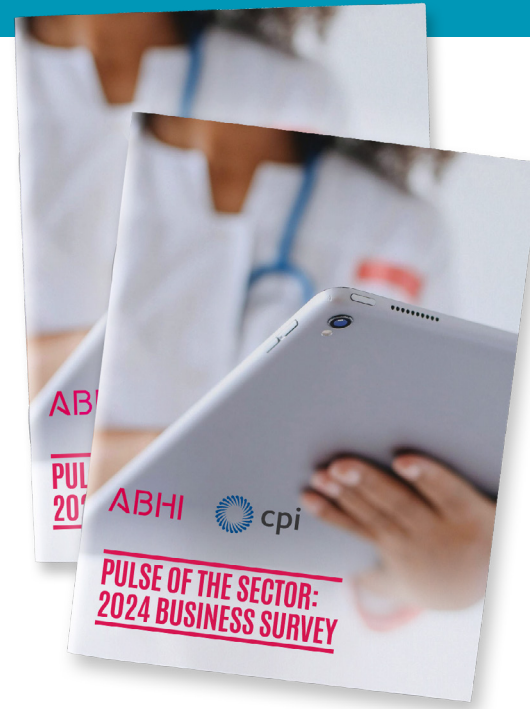
Following confirmation of ABHI's Board of Directors results, we were pleased to share the outcome of the Chair and Vice Chair voting process. Congratulations to ABHI Chair, **Phil Kennedy, Eschmann Technologies**, and ABHI's Vice Chairs, **Suzanne Holden, Thermo Fisher Scientific** and **Matt Press, Kimal**.



With the UK Government consulting on changes to reducing costs to businesses moving from the EU REACH regime to UK REACH, we held two expert briefing webinars on the subject with colleagues from **TSG Consulting** and **McDermott Will & Emery**.



With **Steve Lee** delivering a regulatory masterclass at their September event, ABHI was delighted to support **Origin Sciences** and to celebrate how collaborations have assisted them to develop a novel diagnostic test for the early detection of colorectal cancer.



Achieving a **record response rate**, we ran the 2024 edition of the **HealthTech Business Survey** this quarter. The results of which can be read [here](#).



Covering all matters regulation and market access across two days, we welcomed 400 attendees to the annual **ABHI UK HealthTech Conference**.



Welcoming leads from across the NHS, surgeons in the field, ABHI members and our colleagues in Europe, we held our annual **Sustainability Conference** this September.



With an objective of further developing one of the UK's most cohesive healthcare ecosystems, we signed a refreshed **Memorandum of Understanding** with the West Yorkshire HealthTech Cluster in July.



The Procurement Act 2023, which received Royal Assent last year, is designed to update the way in which the public sector buys goods and services. To detail what this will mean for ABHI members, we were pleased to host a webinar with colleagues from Burgess Salmon this September.

**ACTIVITY SNAPSHOT:
JULY - SEPT 2024**

Deloitte.
Health Equity Institute

ABHI was pleased to contribute to the Deloitte Health Equity Institute (DHEI) research project which helped generate their first cross-European DHEI report: [Health equity in Europe: A collective responsibility to act.](#)



Detailing the **transformative impact of HealthTech** across the patient pathway, we were pleased to share our [latest industry report](#) this July.

MedBoard

In collaboration with **MedBoard**, ABHI's Steve Lee published the summer edition of the **Regulatory Round-up**. Capturing updates from the UK, EU, US and internationally, as well as some upcoming dates for your diary, you can access the bulletin [here](#).

**WORLD
ECONOMIC
FORUM**

Joining over 100 other leading organisations, ABHI signed the [World Economic Forum's Zero Health Gaps Pledge](#), a global initiative designed to address stark health disparities.

The summer period saw Peter Ellingworth participate in **Lord Darzi's Expert Reference Group**, which was convened to assist him in conducting the Secretary of State's commissioned Independent Investigation into NHS Performance.

Representing the collective views of members, ABHI responded to a number of industry consultations this quarter. This included submissions on **UK REACH, the Rules Based Pathway and the Principles of Better Patient Safety**.



Professor Matthew Taylor, Director of York Health Economics Consortium, presented an informative webinar for ABHI members on the challenges and opportunities associated with incorporating environmental sustainability outcomes into healthcare decision making.



**Health Innovation
Yorkshire & Humber**

Members of the ABHI leadership team supported an expert briefing session with **Health Innovation Yorkshire & Humber** in July. Aimed at SMEs, the session focussed on the requirements for HealthTech adoption, with Phil Brown and Luella Trickett detailing to attendees key policies relating to regulation, procurement and sustainability.

 **World
Patient Safety
Day 17 September 2024**

To mark World Patient Safety Day, we were pleased to share an overview of ABHI Patient Safety's latest work, which was featured in Clinical Services Journal's [World Patient Safety Day spotlight](#).

ABHI'S GROUPS: November – December Meetings 2024

NOVEMBER

5th ABHI Surgical Instruments

7th ABHI Ophthalmology

20th ABHI Sustainability

26th ABHI Cardiovascular

26th ABHI Diagnostics

28th ABHI IVD Regulatory Group

DECEMBER

3rd ABHI Digital Health

3rd ABHI MD Regulatory Group

3rd ABHI Robotic Assisted Surgery

3rd ABHI Public Affairs

4th ABHI HR

4th ABHI Legal Issues

4th ABHI Value & Access

10th ABHI Woundcare

12th ABHI Diabetes

To join any of our group meetings, contact enquiries@abhi.org.uk



ABHI'S 2024 Conferences, Webinars and Events : Dates for Your Diary

8th November ABHI & Health Innovation Kent Surrey Sussex: Innovate, Navigate, Integrate: Mastering NHS Procurement. Find out more. [Find out more](#)

21st November Partnering with Sheffield Teaching Hospitals NHS Foundation Trust. [Find out more](#)

22nd November Is Your Marketing Effective For an NHS CIO or CNIO? [Find out more](#)

25th November The Opportunities for Quantum Sensing in Healthcare. [Find out more](#)



Join ABHI around the globe

Event	Date	Location	Venue
Arab Health	January	Dubai, UAE	Dubai World Trade Centre
MedLab Middle East	February	Dubai, UAE	Dubai World Trade Centre
CMEF	April	Shanghai, China	The National Convention and Exhibition Center
Medic West Africa	April	Lagos, Nigeria	Landmark Centre
Hospitalar	May	São Paulo, Brazil	São Paulo Expo
HLTH Europe	June	Amsterdam, Netherlands	RAI Convention Centre
FIME	June	Miami, United States	Miami Beach Convention Center
Japan Health	June	Osaka, Japan	INTEX OSAKA
India Health	July	New Delhi, India	Pragati Maidan
Asia Health	July	Kuala Lumpur, Malaysia	Malaysia International Trade and Exhibition Centre
Medic East Africa & Medlab East Africa	September	Nairobi, Kenya	Kenyatta International Convention Centre
Healthcare Innovation Show	September	São Paulo, Brazil	São Paulo Expo
Global Health Exhibition	October	Riyadh, Saudi Arabia	Riyadh Convention & Exhibition Centre, Malham
Africa Health & Medlab Africa	October	Cape Town, South Africa	Cape Town International Convention Centre
MEDICA	November	Düsseldorf, Germany	Messe Dusseldorf

Contact michelle.michelucci@abhi.org.uk or visit www.abhi.org.uk/international

US Accelerator Year-Round USA Nationwide

Contact sophie.green@abhi.org.uk or visit www.abhi.org.uk/international

Middle East Accelerator. COMING SOON

Contact suzie.ali-hassan@abhi.org.uk for more information

WELCOME TO ABHI

This quarter, we were pleased to welcome the following new members to ABHI:



Darwinist



Device-Link



Eurofins E&E UK Ltd



LifeArc



Mercian Surgical Supply Co. Ltd



Mewburn Ellis LLP



Eyoto Group Limited



Genedrive Diagnostics Ltd



Genetic Digital



Naq Cyber UK Ltd



Real Digital International Ltd



Royal Mail Group Ltd



HistoSonics, Inc.



IQ Endoscopes Ltd



The MedBoard Company Limited



Squire Patton Boggs



Vantive Limited



Xim Limited t/a Lifelight to ABHI.

Paul Benton

Managing Director, International

Suzie Ali-Hassan International Business Director
Michelle Michelucci Head of International Events
Lauren Hayes Business Development Manager, International
Sophie Green International Accelerator Manager
Nicola Hudson Business Development Executive, International
Liz Yearwood International Operations Executive

Supports UK businesses to grow in international markets.

ABHI Groups: [International](#)

Richard Philips

Executive Director, Policy and Partnerships

Eleanor Charsley Director, Government Affairs
Jonathan Evans Director of Communications
Judith Mellis Senior Manager, UK Market Affairs
Owain Prescott Researcher, Government Affairs

Responsible for ABHI's strategy, communications, member groups, healthcare policy development, trade and parliamentary activity.

ABHI Groups: [Public Affairs](#) | [Musculoskeletal](#) | [Cardiovascular](#) | [Patient Safety](#) | [Scotland](#)

Luella Trickett

Executive Director, Medical Devices, Value and Access

Addie MacGregor Sustainability Manager

Leads on embedding value-based procurement, and adoption and spread of technologies across innovation pathways, and the sustainability agenda.

ABHI Groups: [Value & Access](#) | [Commercial](#) | [Market Access](#) | [Sustainability](#) | [Ophthalmology](#)

Andrew Davies

Executive Director, Digital Health

Responsible for ABHI's digital health agenda, including data, regulation and market access work streams, as well as links to the investment community.

ABHI Groups: [Digital Health](#) | [Wound care](#) | [Respiratory & Anaesthetics](#) | [Robotic Assisted Surgery](#)

Peter Ellingworth

Chief Executive

Angela Jeffery

Senior Manager, Operations

Leads ABHI, as well as senior government and NHS engagement.

ABHI Groups: [ABHI Board](#) | [HR Leaders Network](#)

Jane Lewis

Chief Operating Officer

Responsible for management of ABHI's financial processes and risk management procedures. Jane also leads ABHI's work on health equity, E,D &I.

ABHI Groups: [HR Leaders Network](#) | [Health Equity and Women's Health](#)

Phil Brown

Director, Regulatory & Compliance

Responsible for present and future medical device, regulatory policy, legal, compliance, ethics and credentialing.

ABHI Groups: [Regulatory](#) | [Decontamination](#) | [Legal Issues](#) | [Surgical](#) | [Credentialing](#)

Steve Lee

Director, Diagnostics and Digital Regulation

Leads ABHI's diagnostics regulatory strategy.

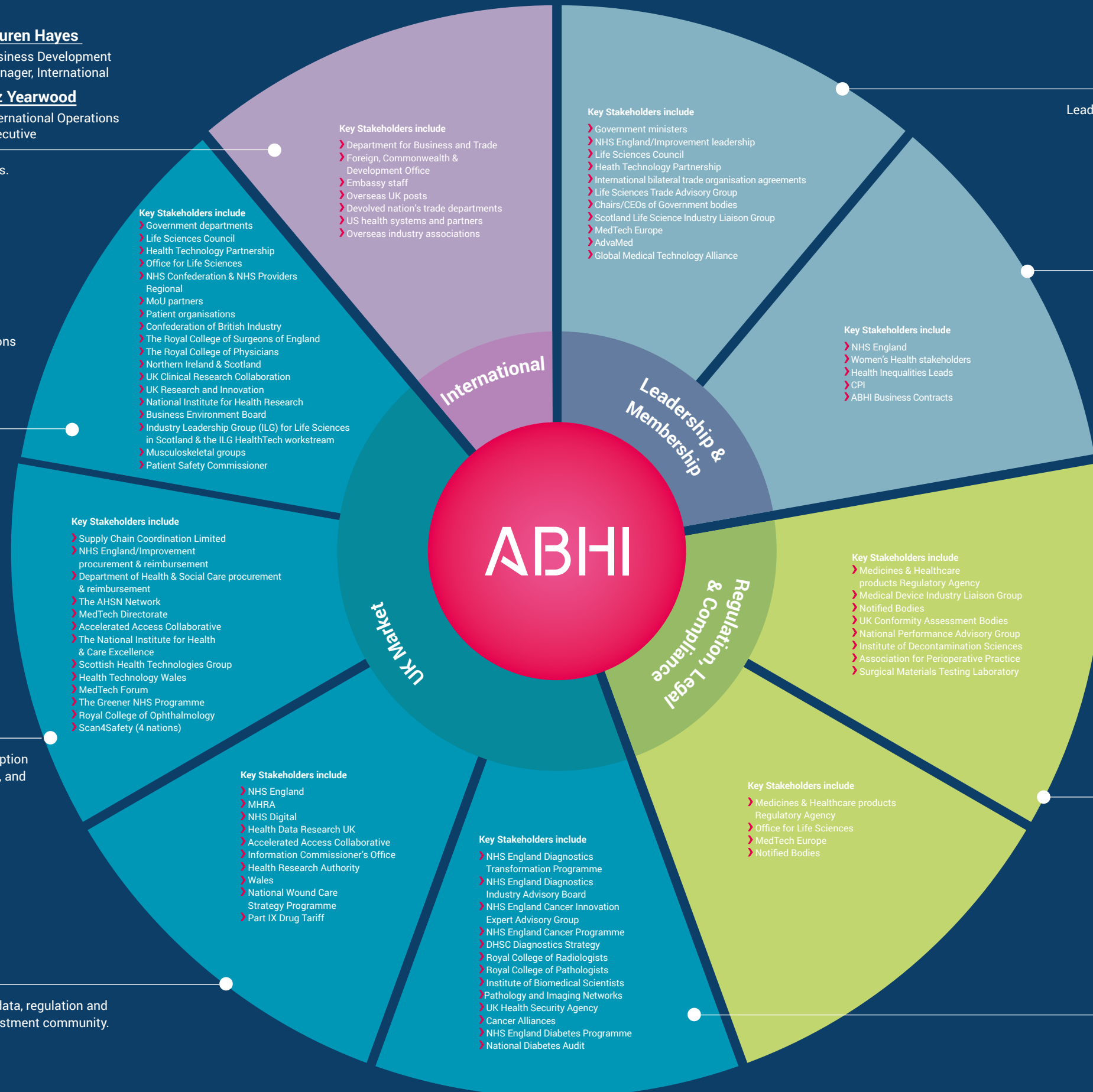
ABHI Groups: [Regulatory](#) | [Diagnostics](#)

Nishan Sunthares

Executive Director, Diagnostics

Leads ABHI's strategy to make high quality diagnostic technologies accessible to all who need them.

ABHI Groups: [Diagnostics](#) | [Diabetes](#)





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